

ROYAUME DU MAROC
LE PREMIER MINISTRE



MOBILE TELEPHONY IN MOROCCO

Quarterly Observatory* September 2006

- This document is published as an indication. Dispositions appearing in it are to be considered for information purposes.

SUMMARY

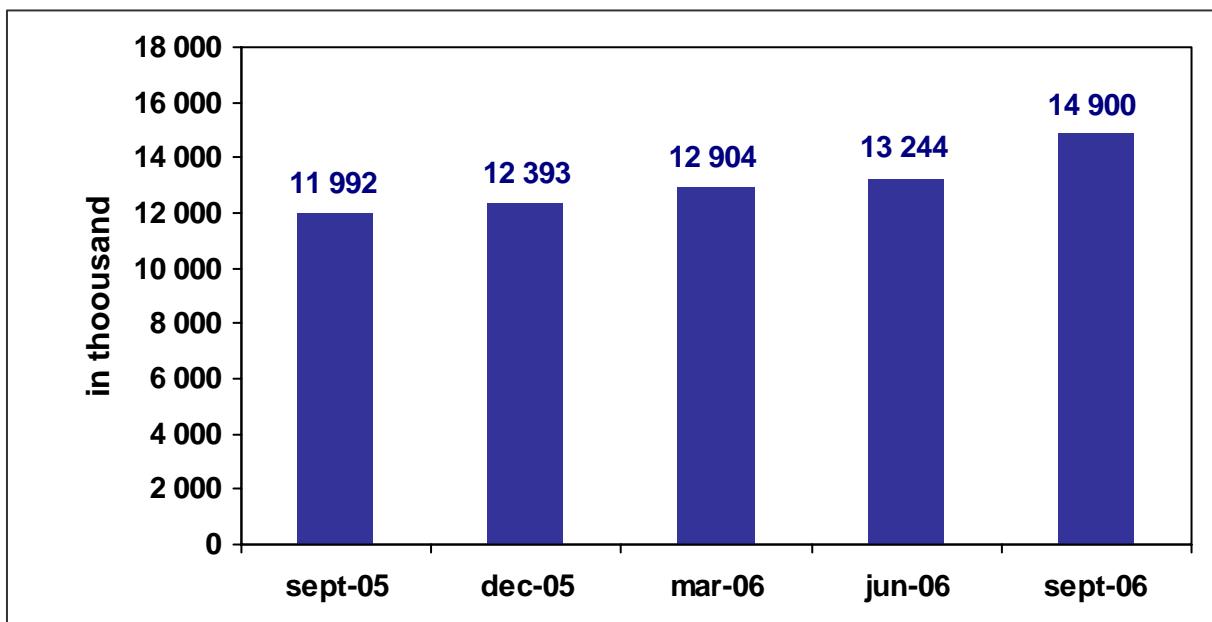
Global mobile telephony market

Post-paid market

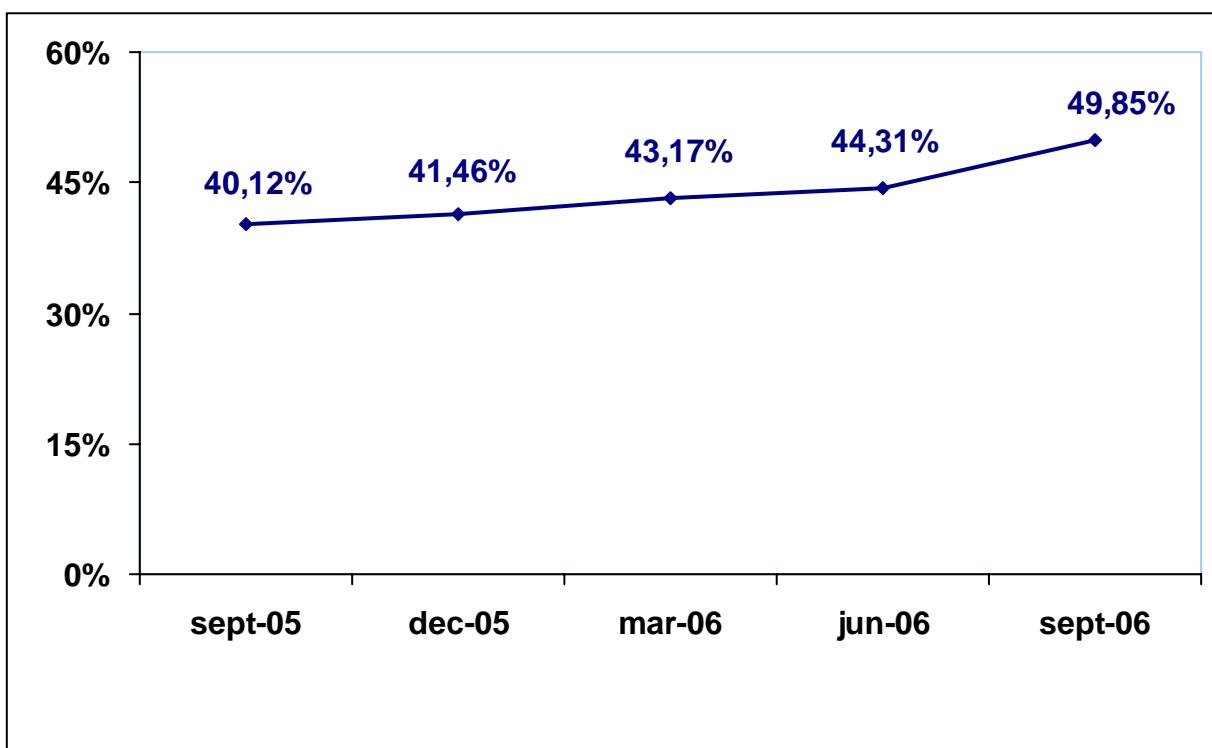
Prepaid Market

GLOBAL MOBILE TELEPHONY MARKET

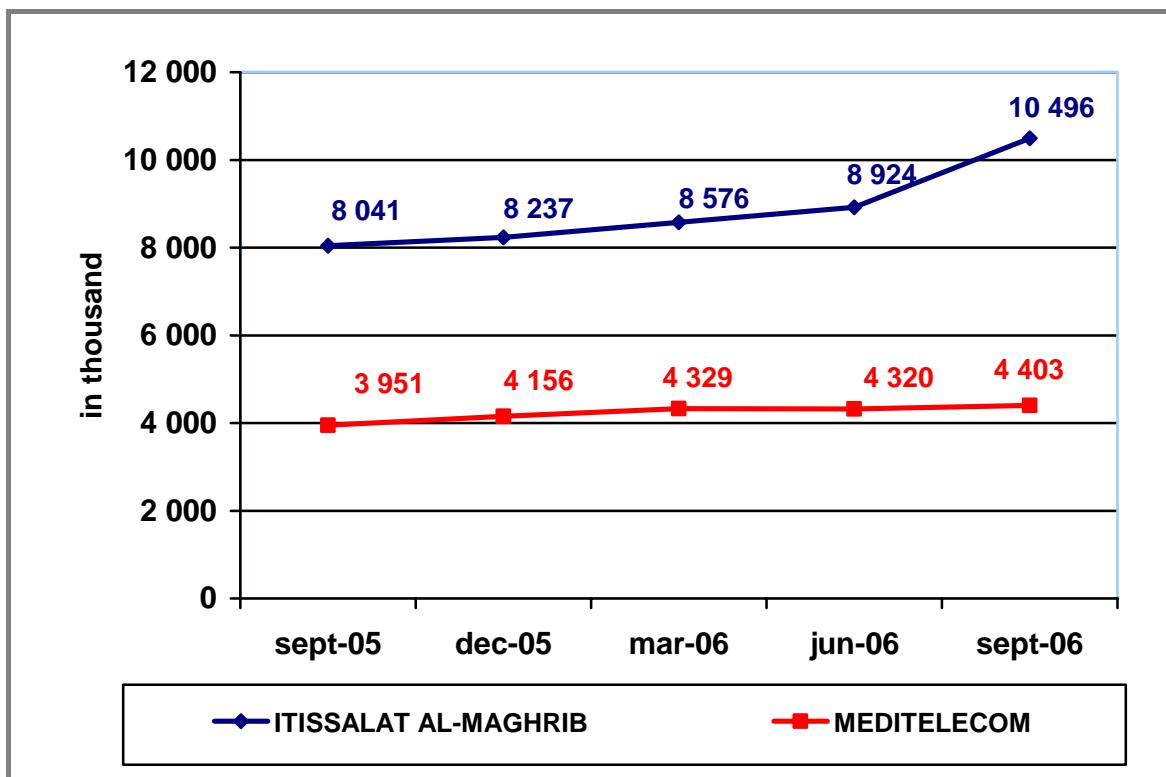
Market size evolution



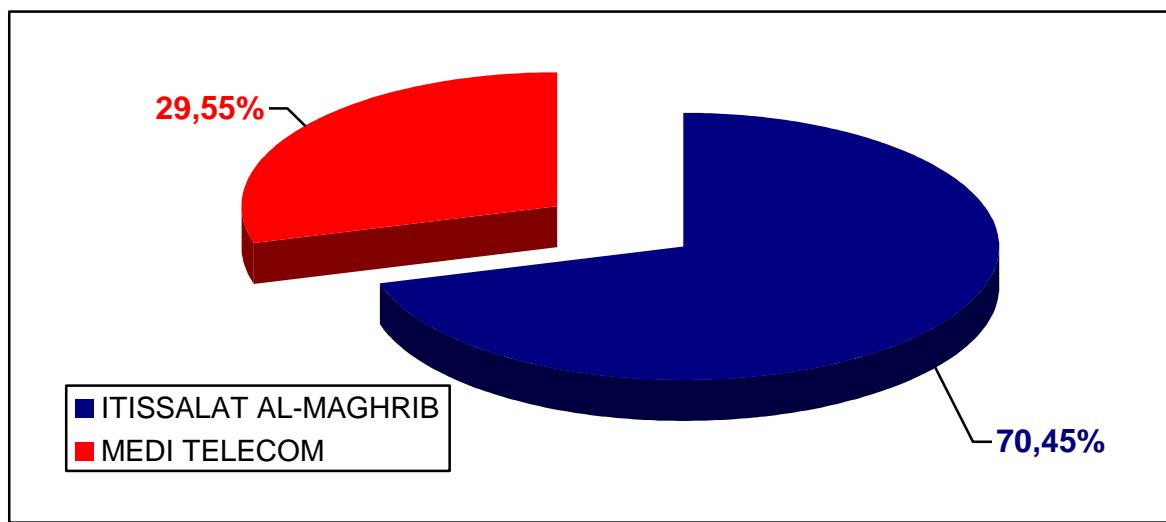
Penetration rate



Market growth by operator



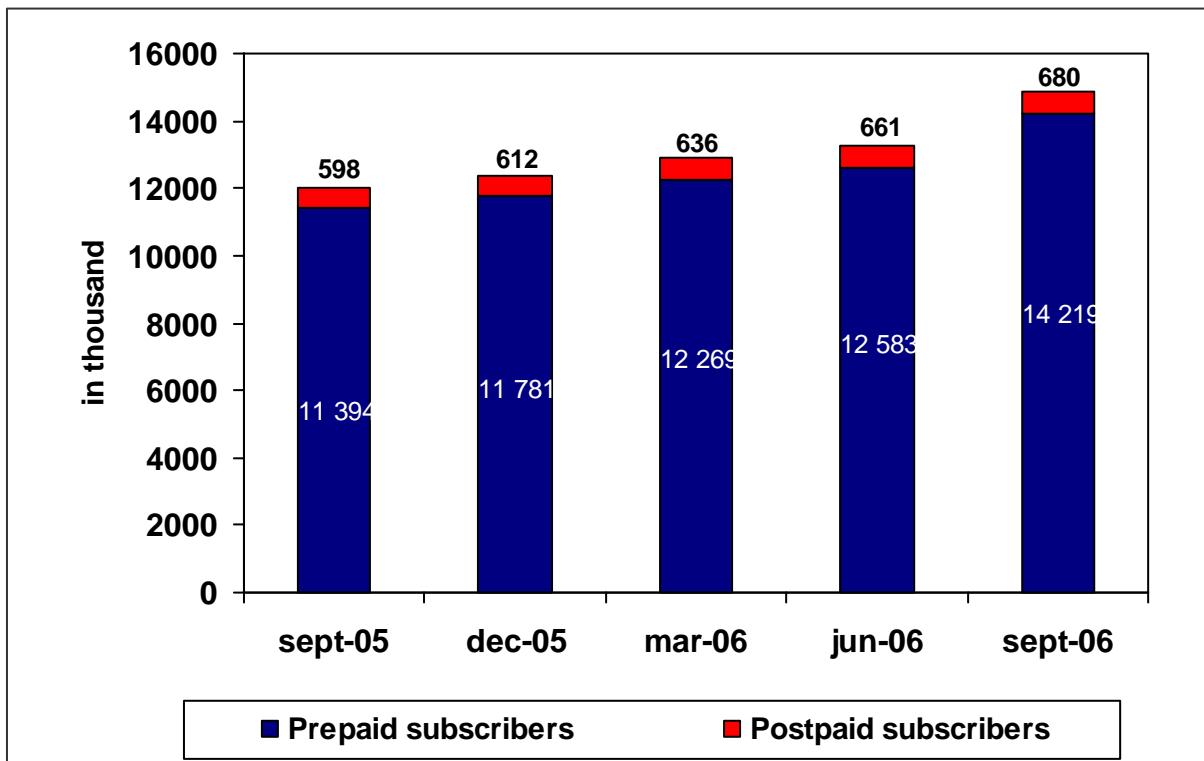
Market shares at September 30th 2006



Net ads in the Global mobile telephony market

| Global Mobile subscribers | Sept-05 | Dec-05 | Mar-06 | Jun-06 | Sept-06 |
|---------------------------|---------|--------|--------|--------|---------|
| Net ads ¹ | 1 259 | 401 | 512 | 339 | 1 656 |
| % of growth ² | 11,74% | 3,34% | 4,13% | 2,63% | 12,50% |

Post-paid/ Prepaid market repartition

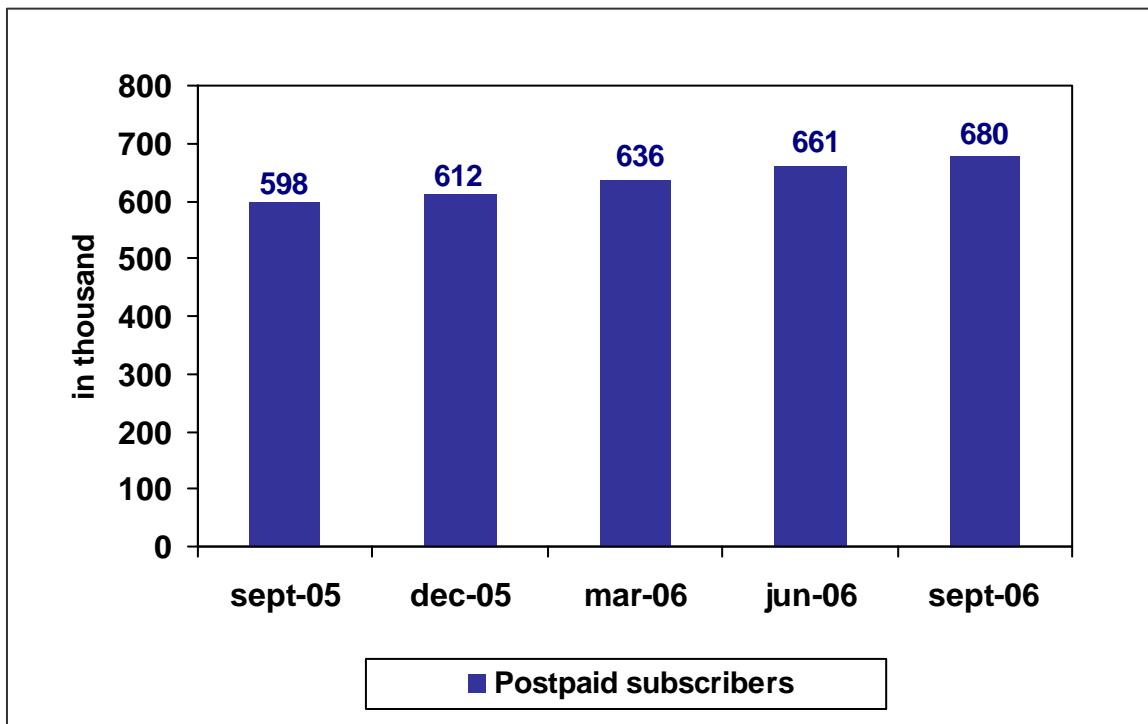


¹ Net ads in the month M equals to the difference between the subscribers number of the months M and M-3

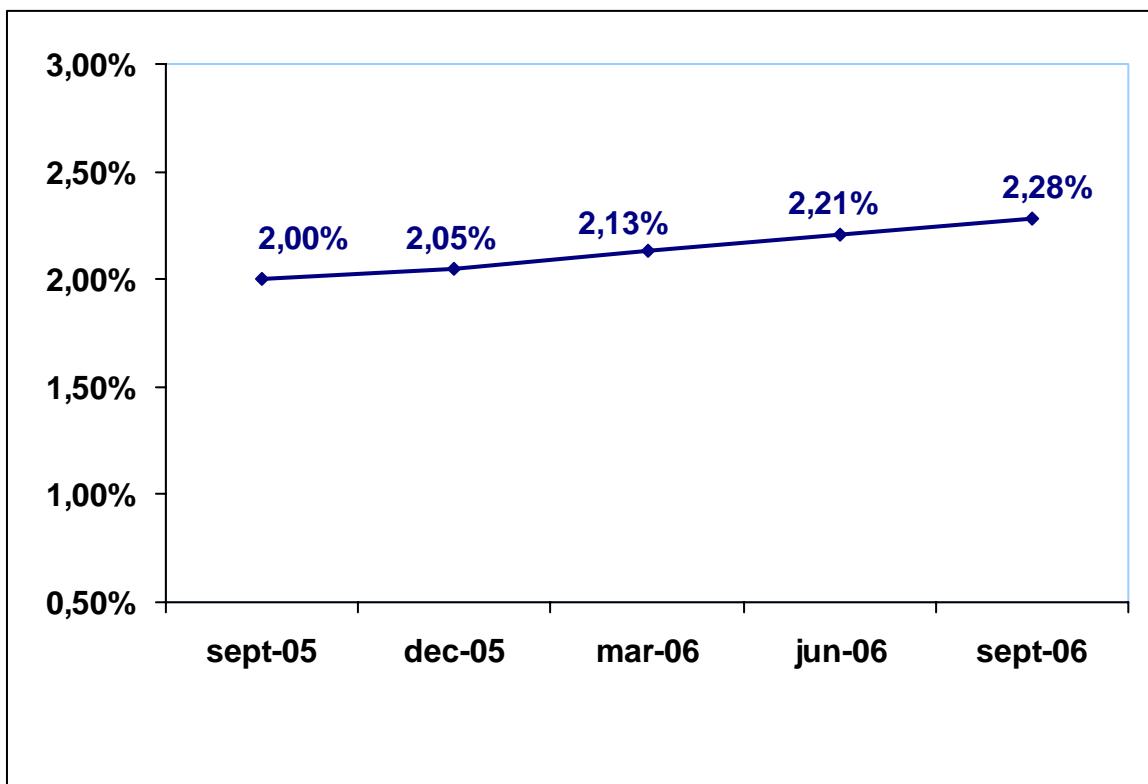
² % of growth at the month M equals to the difference between the subscribers number of the months M and M-3 divided by the subscribers number of the month M-3

POST-PAID MARKET

Post-paid market size evolution



Post-paid penetration rate



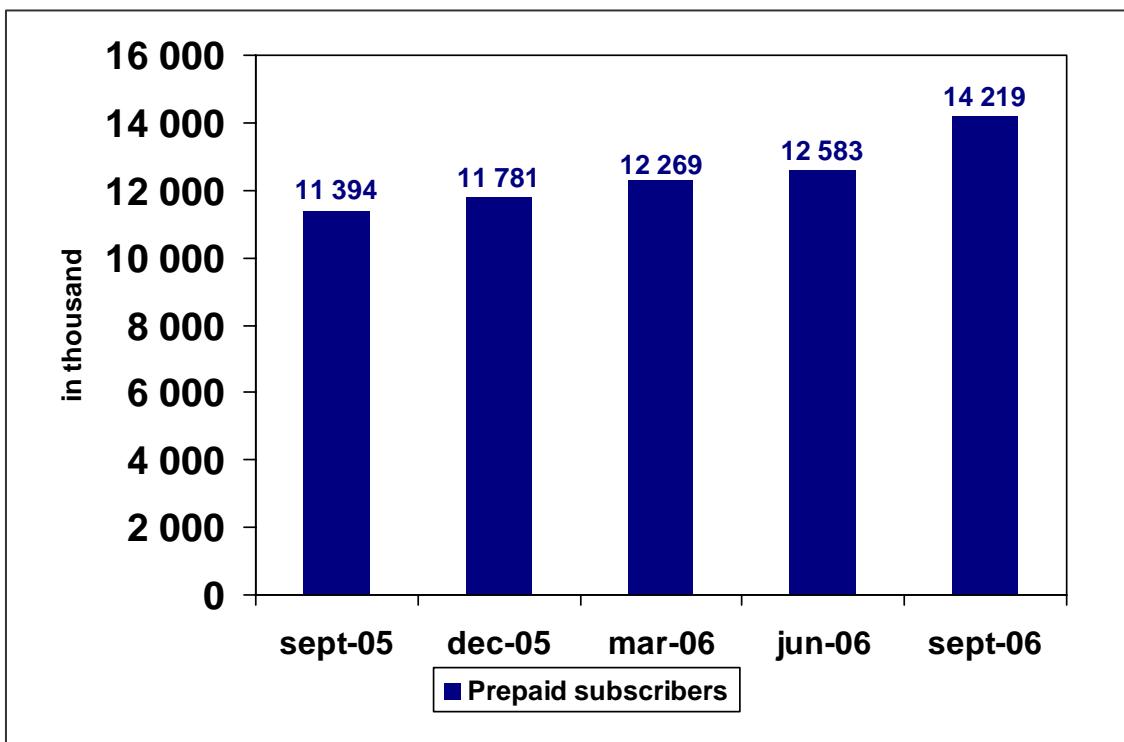
Net ads in the post-paid market

| Post-paid Mobile subscribers | Sept-05 | Déc-05 | Mar-06 | Jun-06 | Sept-06 |
|------------------------------|---------|--------|--------|--------|---------|
| Net ads ³ | 22 | 14 | 24 | 25 | 20 |
| % of growth ⁴ | 3,85% | 2,27% | 3,98% | 3,94% | 2,95% |

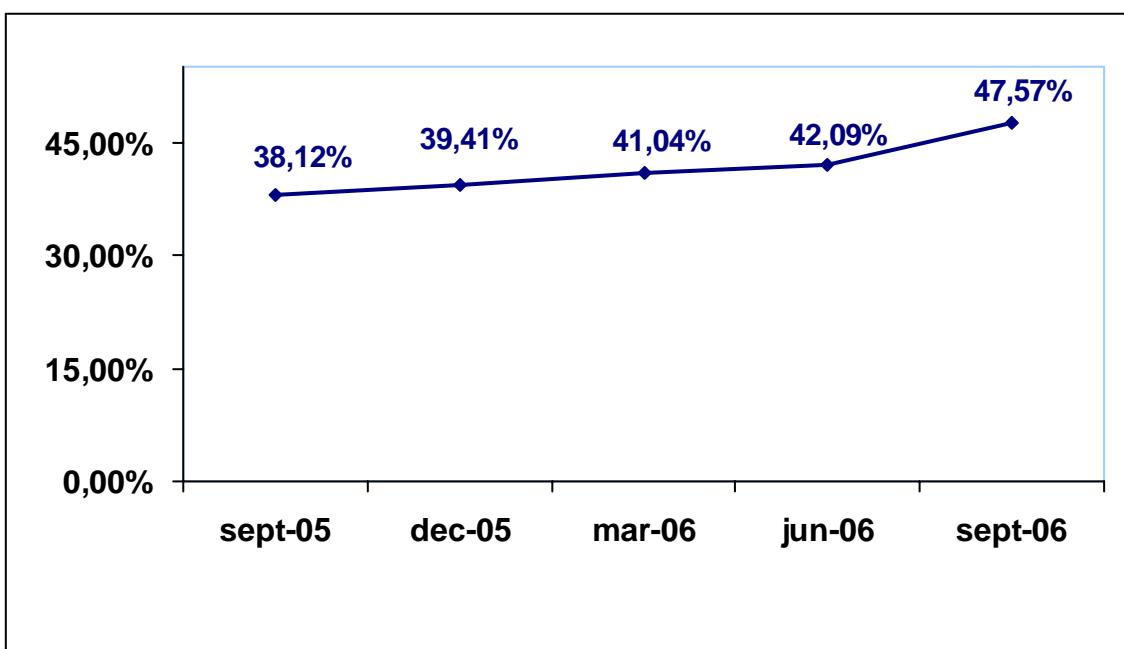
³ Net ads in the month M equals to the difference between the subscribers number of the months M and M-3

⁴ % of growth at the month M equals to the difference between the subscribers number of the months M and M-3 divided by the subscribers number of the month M-3

Prepaid market size



Prepaid penetration rate



Prepaid Net ads in the prepaid market

| Prepaid Mobile subscribers (in thousands) | Sept-05 | Dec-05 | Mar-06 | Jun-06 | Sept-06 |
|--|---------|--------|--------|--------|---------|
| Net ads | 1 237 | 387 | 487 | 314 | 1 637 |
| % of growth | 12,18% | 3,40% | 4,14% | 2,56% | 13% |