

ROYAUME DU MAROC  
LE PREMIER MINISTRE



## *FIXED TELEPHONY IN MOROCCO*

### *Quarterly Observatory\** *June 2007*

- This document is published as an indication. Dispositions appearing in it are to be considered for information purposes.

# SUMMARY

## FIXED TELEPHONY MARKET

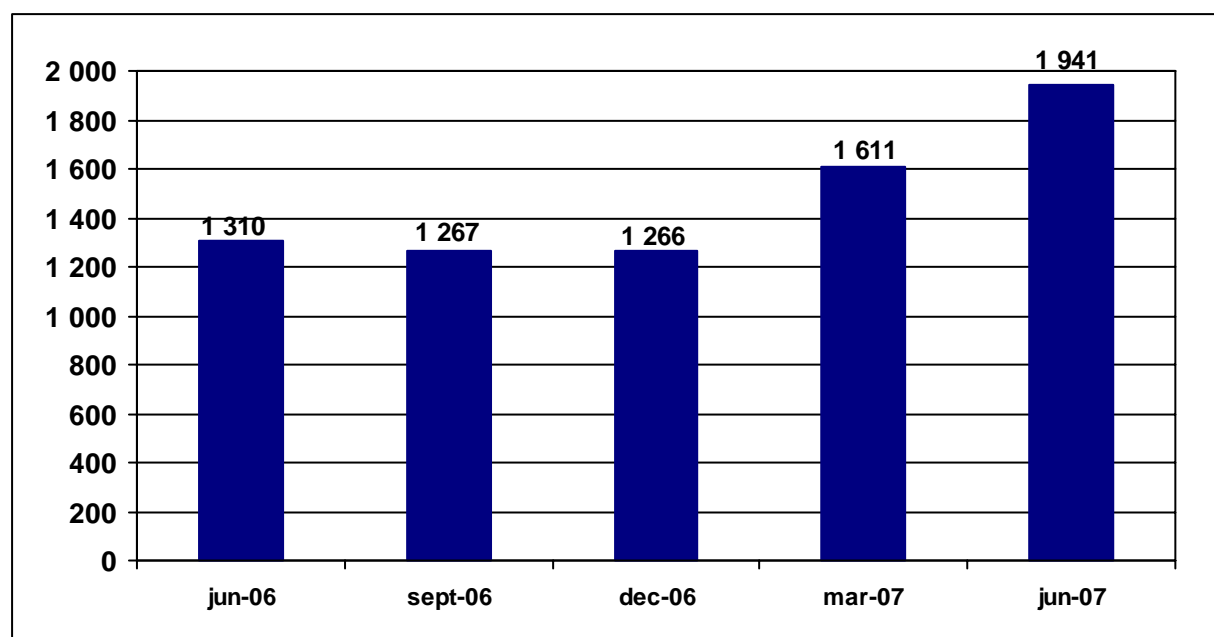
- GLOBAL MARKET
- PENETRATION RATE
- RESIDENTIALS SEGMENT
- PROFESSIONALS SEGMENT
- PUBLIC PAYPHONES

## Global fixed telephony market

### Fixed lines number<sup>1</sup>

Fixed lines	Jun-06	Sept-06	Dec-06	Mar-07	Jun-07
Market size <sup>2</sup>	1 309 619	1 267 122	1 266 119	1 611 002	1 940 896
Of which restricted mobility	-	-	-	337 376	656 784
quarterly growth <sup>3</sup>	- 26 406	- 42 497	- 1 003	344 883	329 894
Growth (%) <sup>4</sup>	- 1.98%	- 3.24%	- 0.08%	27.24%	20.48%
Penetration rate	4.38%	4.24%	4.24%	5.39%	6.36%

### Quarterly Evolution of Fixed telephony market size (in thousands)



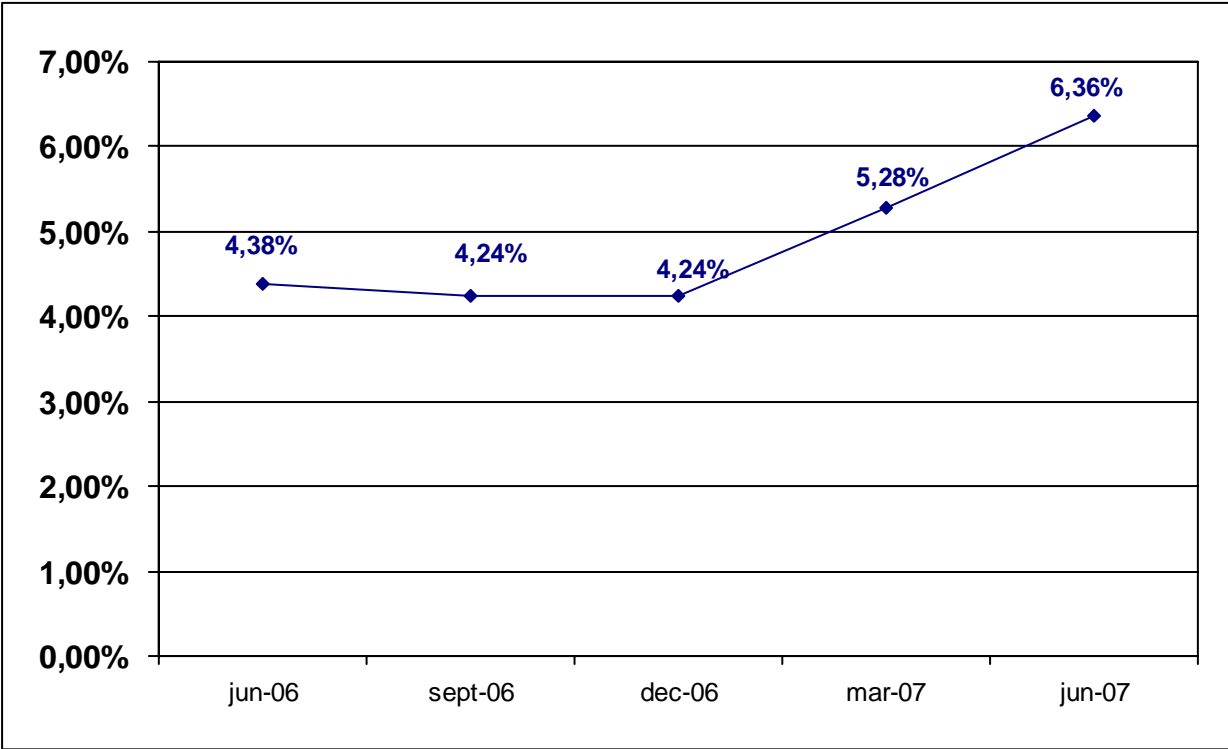
<sup>1</sup> A draft decision for the definition of a subscriber to Fixed telephony is in process in coordination with the different operators.

<sup>2</sup> This figure is calculated on the basis of data communicated by the three operators. It could be modified in the next publications after the adoption of the decision relating to the definition of a subscriber to the Fixed telephony.

<sup>3</sup> The growth at the quarter N equals to the difference between the market size of N and N-1.

<sup>4</sup> % of growth at the quarter N equals to the difference between the market size of N and N-1 divided by the market size of N-1.

Quarterly Evolution of penetration rate<sup>5</sup>



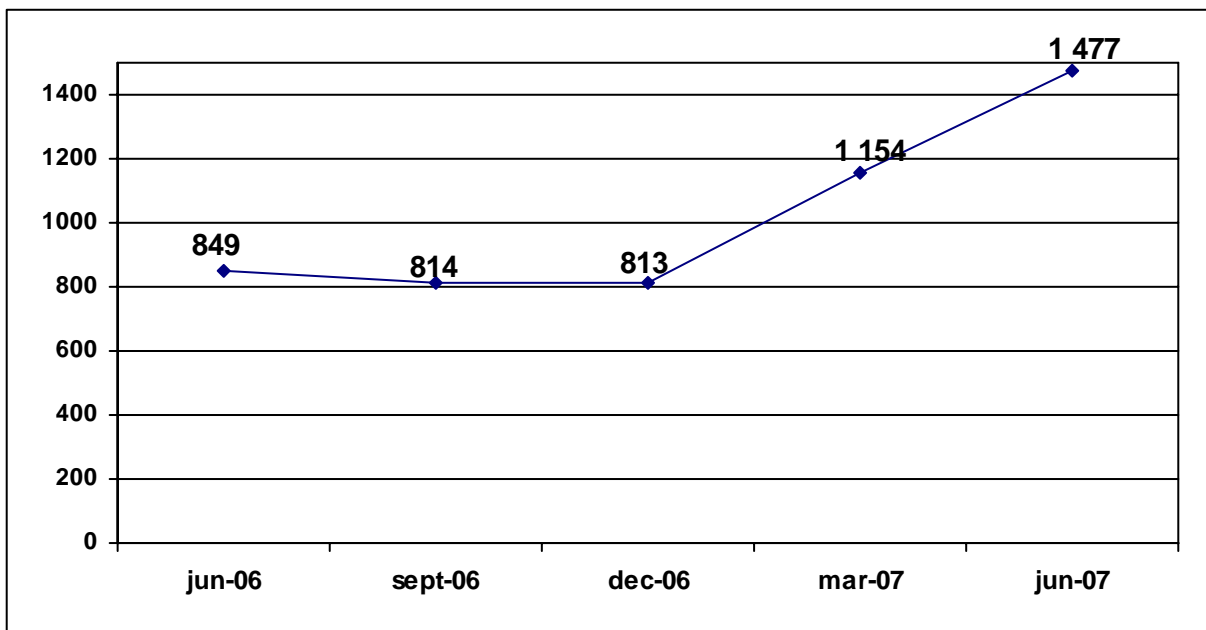
<sup>5</sup> The accounting of the penetration rate for fixed telephony by the ANRT Market Observatory is based, till December 2006, on the population projections published by the Statistics Department/HCP based on the General census of population 2004. Starting from March 2007, the reference population for accounting this rate results from 2006 projections of the Statistics Department/HCP.

## RESIDENTIALS SEGMENT

Number of residential subscribers:

Residential subscribers	Jun-06	Sept-06	Dec-06	Mar-07	Jun-07
Market size	849 475	813 886	813 000	1 153 882	<b>1 476 648</b>
quarterly growth	- 26 250	- 35 589	- 886	340 882	322 766
Growth (%)	- 3%	- 4.19%	- 0.11%	41.93%	27.97%

Quarterly Evolution of residential market size (in thousands)

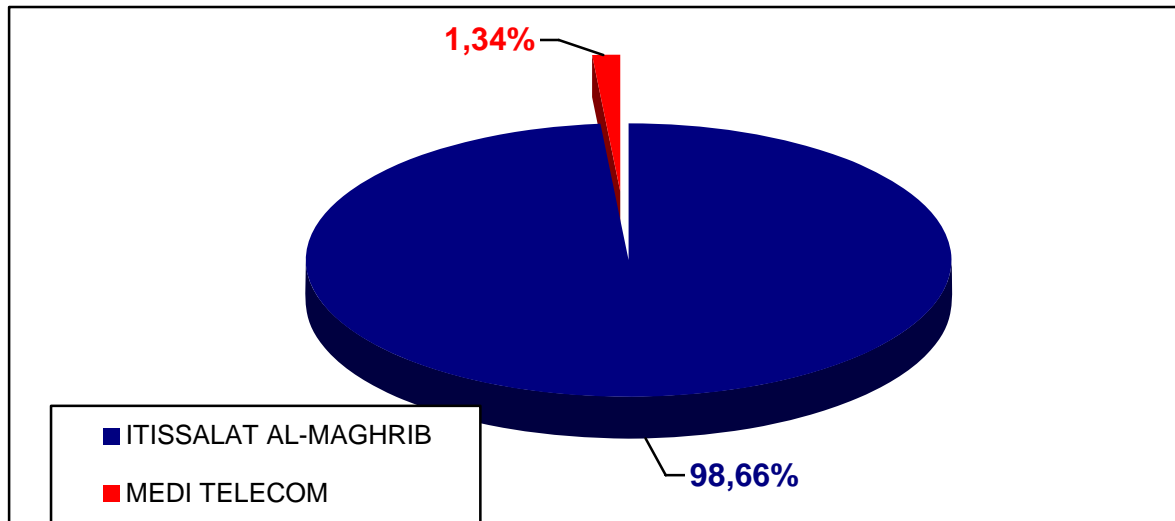


## PROFESSIONALS SEGMENT

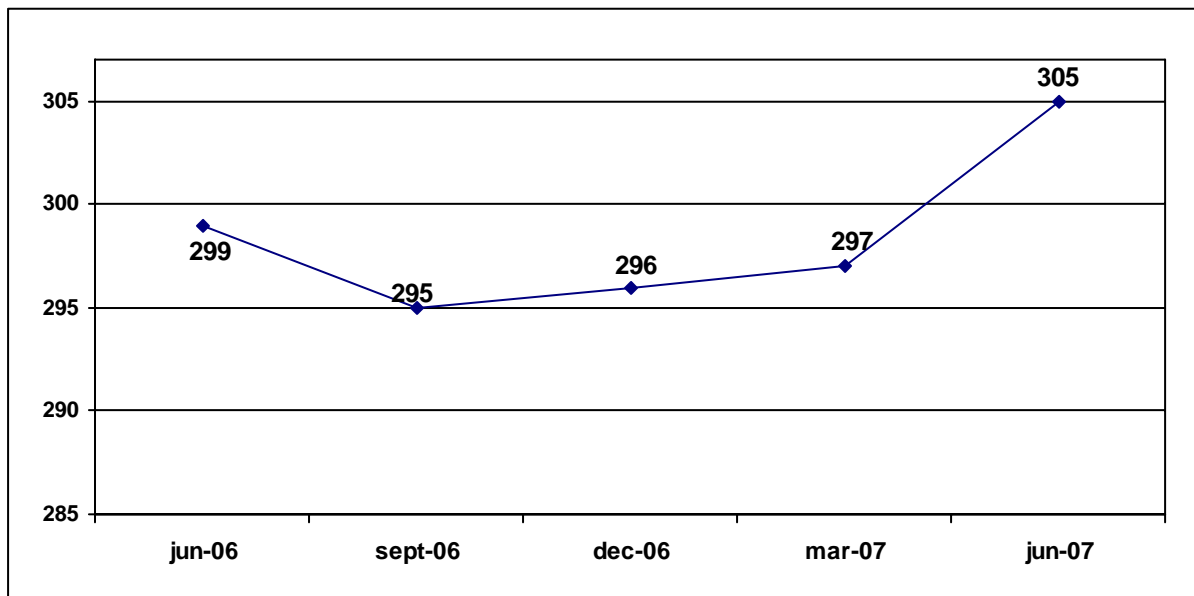
### Number of Professional subscribers

Professional subscribers	Jun-06	Sept-06	Dec-06	Mar-07	Jun-07
Market size	298 771	294 886	295 762	296 860	305 071
quarterly growth	3 363	- 3 885	876	1 098	5 687
Growth (%)	1.14%	- 1.30%	0.30%	0.37%	1.9%

### Market share at june 30, 2007



### Quarterly Evolution of Professional market size (in thousands)

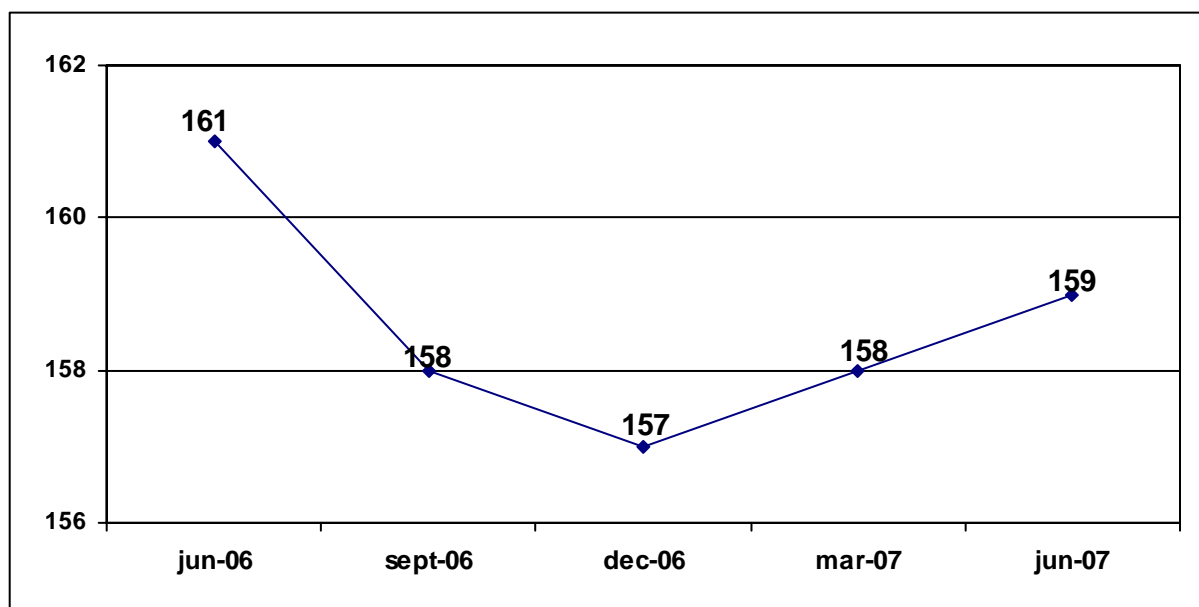


## PUBLIC PAYPHONES

### Number of Public payphones<sup>6</sup>

Public payphones	Jun-06	Sept-06	Dec-06	Mar-07	Jun-07
Market size	161 373	158 350	157 357	157 736	159 177
quarterly growth	- 3 519	- 3 023	- 993	379	1 441
Growth (%)	- 2.13%	- 1.87%	- 0.63%	0.24%	0,91%

### Quarterly Evolution of Public payphones market size (in thousands)



<sup>6</sup> The public payphones includes phone shops, coin and card public telephones.