

ROYAUME DU MAROC
LE PREMIER MINISTRE



FIXED TELEPHONY IN MOROCCO

*Quarterly Observatory** *June 2009*

- This document is published as an indication. Dispositions appearing in it are to be considered for information purposes.

SUMMARY

FIXED TELEPHONY MARKET

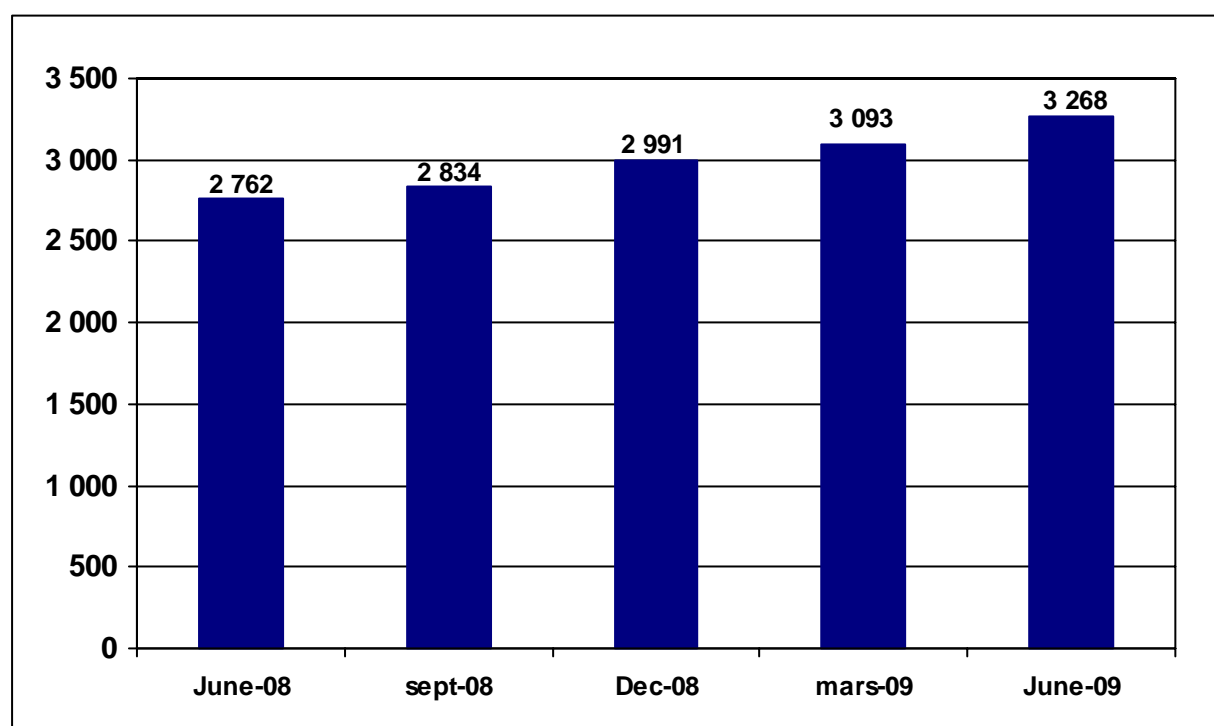
- **GLOBAL MARKET**
- **PENETRATION RATE**
- **RESIDENTIALS SEGMENT**
- **PROFESSIONALS SEGMENT**

Global fixed telephony market

Fixed lines number¹

Fixed lines	Jun-08	Sept-08	Dec-08	Mar-09	Jun-09
Market size ²	2 761 783	2 834 475	2 991 158	3 093 054	3 267 518
Of which restricted mobility	1 426 493	1 510 801	1 681 819	1 791 199	1 963 994
quarterly growth ³	51 185	72 692	156 683	101 896	174 464
Growth (%) ⁴	1,89%	2,63%	5,53%	3,41%	5,64%
Penetration rate	8,95%	9,19%	9,70%	9,92%	10,48%

Quarterly Evolution of Fixed telephony market size (in thousands)



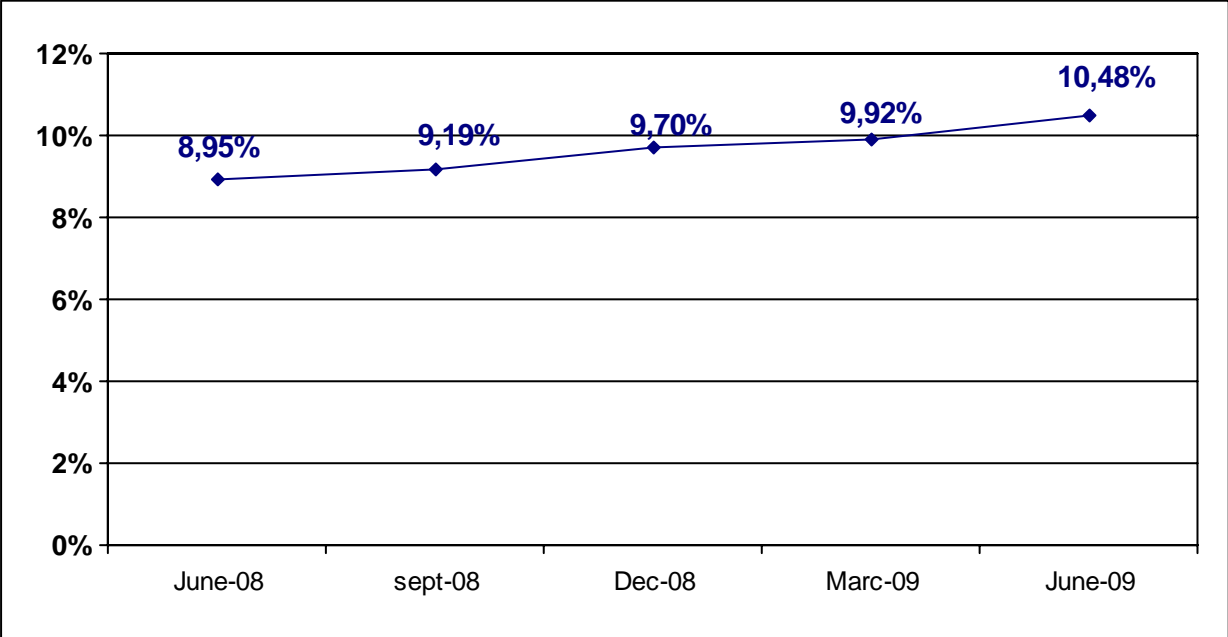
¹ A draft decision for the definition of a subscriber to Fixed telephony is in process in coordination with the different operators. The fixed lines number could be modified in the next publications after the adoption of the decision relating to the definition of a subscriber to the Fixed telephony.

² This figure includes residential and professional subscribers and payphones using fixed telephony network.

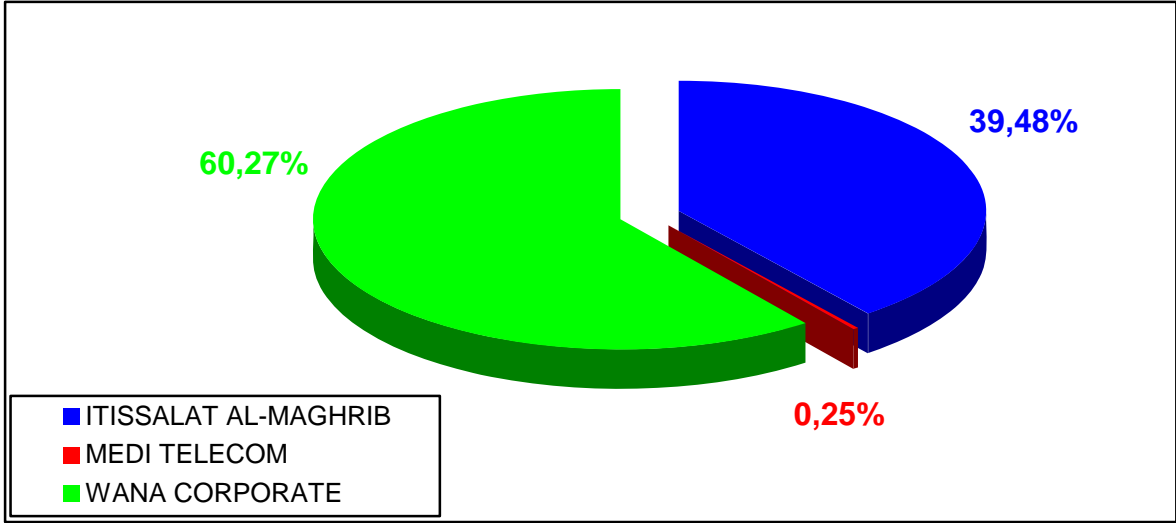
³ The growth at the quarter N equals to the difference between the market size of N and N-1.

⁴ % of growth at the quarter N equals to the difference between the market size of N and N-1 divided by the market size of N-1.

Quarterly Evolution of penetration rate⁵



Market shares at June 30th 2009



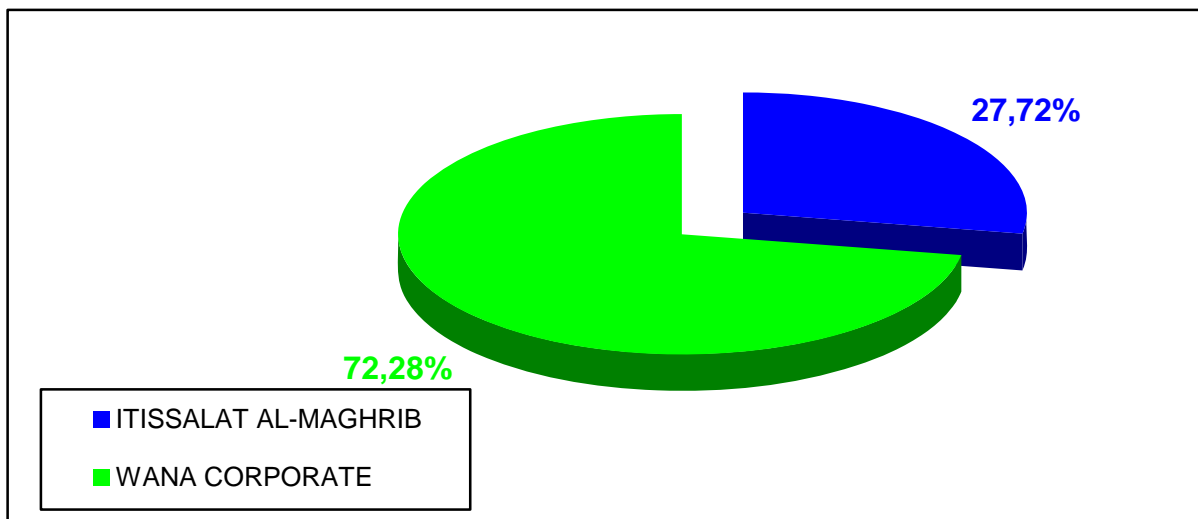
⁵ The accounting of the penetration rate for fixed telephony by the ANRT Market Observatory is based on the population projections published by the Statistics Department/HCP based on the General census of population 2004. Starting from March of the year N, the reference population for accounting this rate results from Statistics Department/HCP projections of the year N-1.

RESIDENTIALS SEGMENT

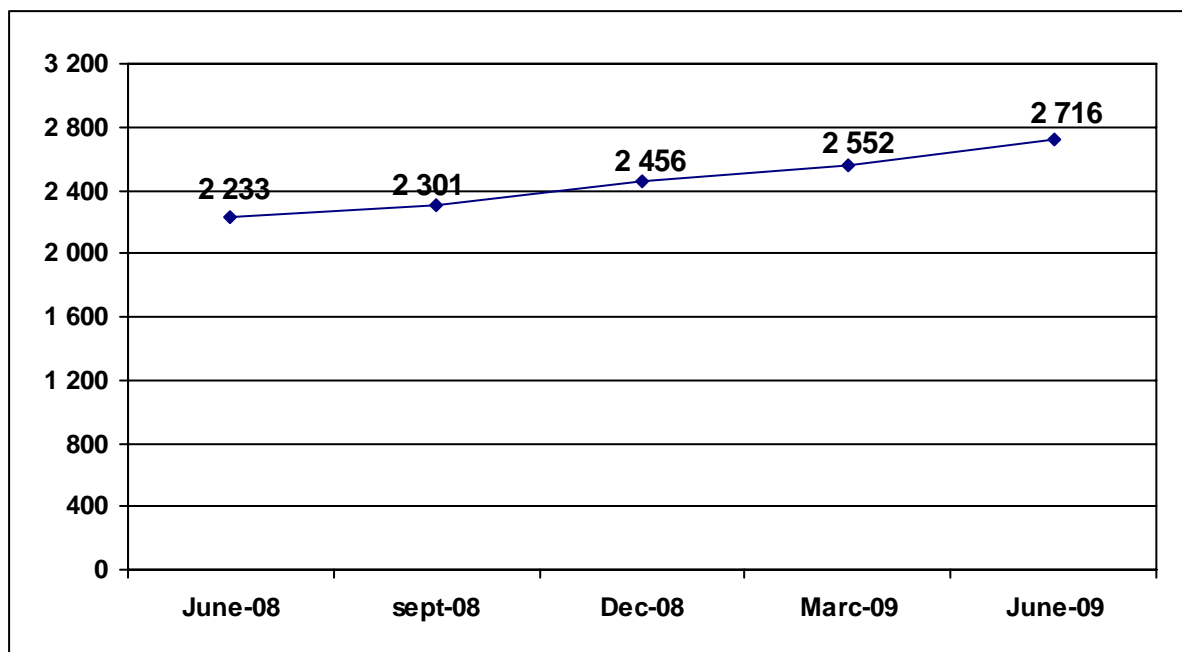
Number of residential subscribers:

Residential subscribers	Jun-08	Sept-08	Dec-08	Mar-09	Jun-09
Market size	2 232 632	2 301 348	2 455 864	2 551 969	2 716 312
quarterly growth	44 149	68 716	154 516	96 105	164 343
Growth (%)	2,02%	3,08%	6,71%	3,91%	6,44%

Market share at June 30th, 2009



Quarterly Evolution of residential market size (in thousands)

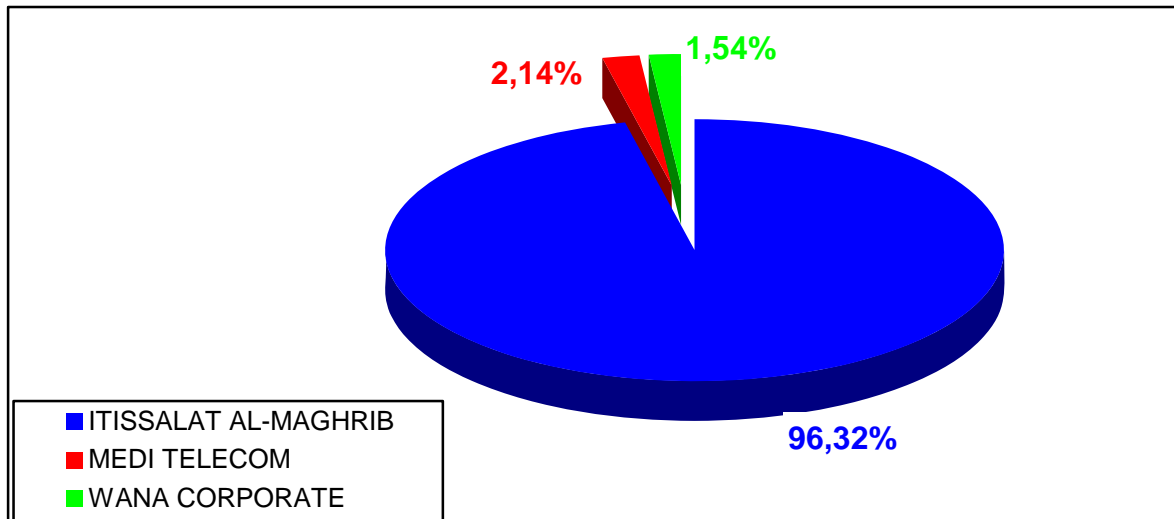


PROFESSIONALS SEGMENT

Number of Professional subscribers

Professional subscribers	Jun-08	Sept-08	Dec-08	Mar-09	Jun-09
Market size	367 338	372 629	375 222	380 737	387 512
quarterly growth	5 294	5 291	2 593	5 515	6 775
Growth (%)	1,46%	1,44%	0,7%	1,47%	1,78%

Market share at June 30th, 2009



Quarterly Evolution of Professional market size (in thousands)

