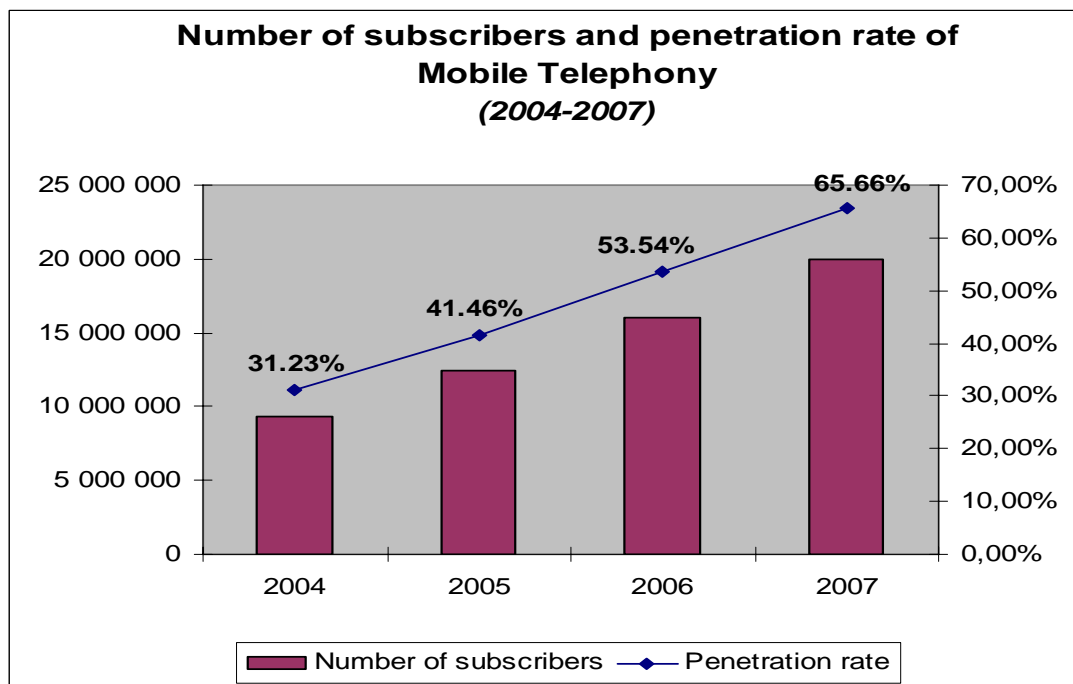


ANALYZE OF THE TELECOMMUNICATIONS SECTOR EVOLUTION FOR THE YEAR 2007

Mobile Telephony Market

At the end of the year 2007, the number of mobile subscribers reached 20 029 300, with **an annual growth of 25%** (16 004 731 subscribers at December 31st, 2006). The quarterly growth rate of the mobile subscribers recorded notable evolutions throughout the year 2007. Indeed, the third quarter of 2007 has registered the greatest rise with a rate of 8.8% followed by the second quarter with 7% of growth.

Consequently, this good performance of the mobile telephony segment was reflected positively on the rate of penetration **which gained 12 points in one year** by posting **65.66%** at the end of December 2007 against 53,54% a year before.



In terms of market share, the incumbent Maroc Télécom holds two thirds of the mobile subscribers with 66.5% of the market and 33.5% for its competitor Medi Télécom. These figures are the same ones as those of 2006 (67% for Maroc Télécom and 33% for Médi Télécom).

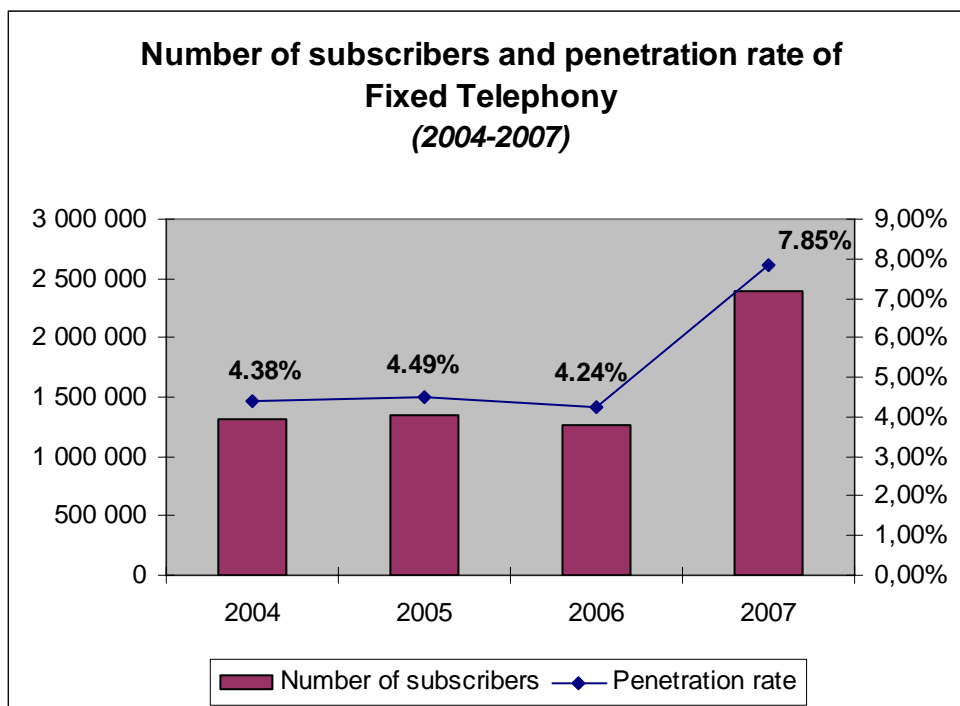
With regard to the distribution of mobile customers by type of subscription, we note that there is no change in the structure of the market compared to the last year and that the prepaid mode always prevails with a share of 96%

(95.7% at the end of 2006) against 4% for the postpaid one. The two types of subscription finished the year with a remarkable rise by recording a **growth of 25.6% for prepaid** and **16% for postpaid** compared to 2006.

Fixed Telephony Market

On the contrary to the situation in 2006, the fixed telephony market has achieved a sharp **increase of approximately 89%** in 2007 compared to the previous year. The total number of subscribers reached **2 393 767** at December 31st 2007 (against 1 266 119 at the end of 2006). This good performance is due to the introduction of new fixed telephony services with restricted mobility at the beginning of 2007.

This situation was reflected positively on the rate of penetration which reached **7.85%** at the end of 2007 against 4.24% in 2006.

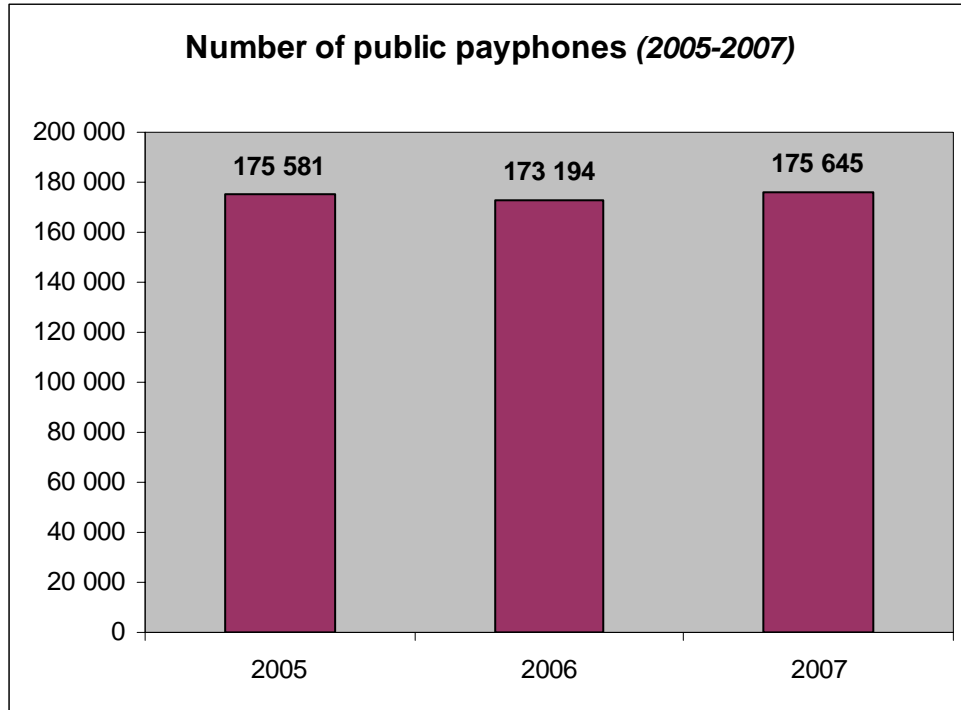


With regard to the evolution of the various segments shares, we notices that the residentials hold a share of 80,4% at the end of 2007 against 64,2% in 2006.

Public Payphones¹ Market

At December 31st 2007, the number of public payphones recorded a slight growth of **1.42%** compared to the previous year. The total number of public payphones reached **175 645** (against 173 194 at the end of December 2006).

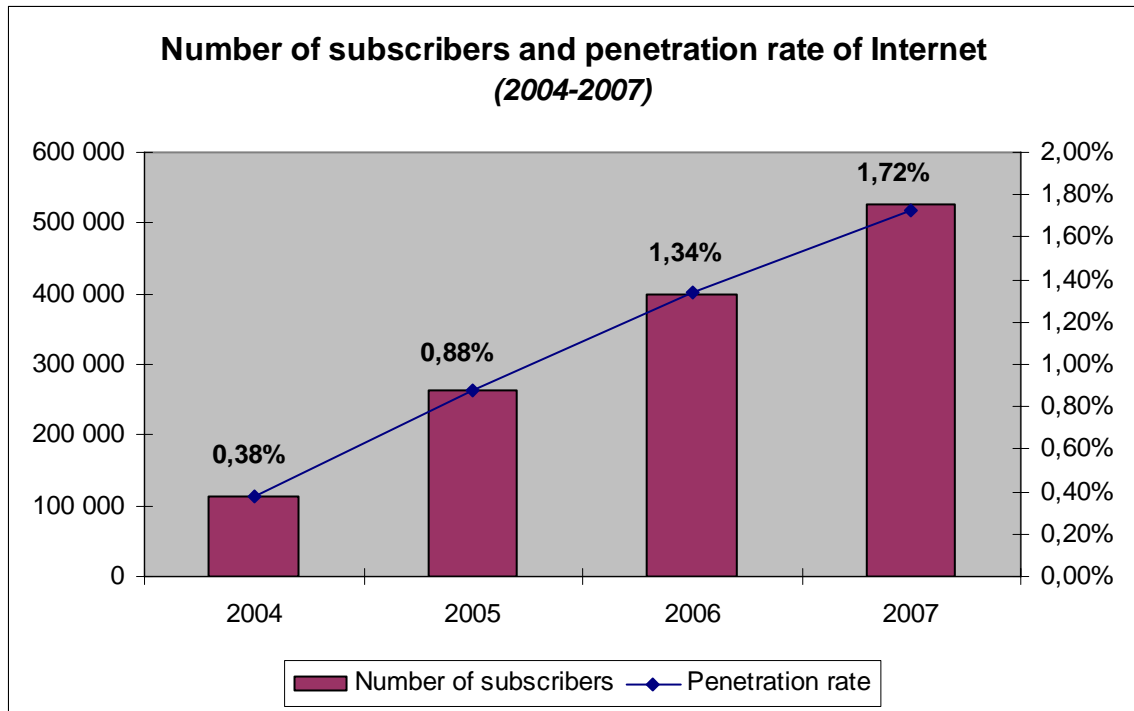
¹ The public payphones includes fixed and GSM phone shops, coin and card public telephones.



In terms of market shares, Maroc Télécom holds 90.92% of the payphones market and Medi Télécom holds 9.08% at the end of 2007. These is no change comparatively with the year 2006 (90,86% for IAM and 9,14% for Médi Télécom).

Internet Market

At the end of 2007, the total Internet subscribers reached 526.080 carrying out an increase of **31,6%** compared to 2006 (399 720 subscribers) and **100,5%** compared to 2005 (262 324).



The number of the narrowband subscribers, by including the users of "Internet access without subscription" option and those of "wireless Internet access", moved from 7 862 in December 2006 to **47 968** in December 2007, making state of a **growth of 510.1% during one year**.

The number of the broadband subscribers (ADSL) is in continuous increase with **an annual growth of almost 21,9%**, but with a rate less than that observed in 2006 (57,6% of growth from 2005 to 2006), passing from 390.834 subscribers in December 2006 to **476 414** subscribers in December 2007.

The distribution of the subscribers by access mode always gives the advantage to the ADSL with a market share of **90,6%** at the end of December 2007 against 97,8% on the same date of the previous year.